Claight Corporation





JOB TITLE:	Team Lead Pricing	EXPERIENCE:	3-5 Years
Department/Group:	Procurement	Location:	On Site Noida

ROLE AND RESPONSIBILITIES

• Team Leadership: Lead and manage a team of 3-4 pricing analysts, fostering their professional growth and ensuring the team's productivity and success.

• Price Assessments: Oversee the assessment of proprietary prices, strengthening the company's position as a prominent chemicals and metals Price Reporting Agency (PRA).

• Data Analysis: Ability to work on large data sets and derive critical information from trade databases.

• Content Support: Support the content team with recent developments in the industry, to write blog posts and news articles which can be shared on social media platforms

• Sales Support: Support the sales team in checking data feasibility and building commercial proposals. Also be confident in delivering platform demo to prospective clients.

• Market Analysis: Coordinate and oversee the publication of market analysis, commentaries (including webinars and videos), and news, following a scheduled and ad hoc approach.

• Stakeholder Engagement: Develop and expand a diverse contact base consisting of buyers, sellers, traders, and brokers, employing various communication methods, including face-to-face meetings and networking, to maintain the credibility and reliability of our price assessments.

• Cross-Functional Collaboration: Collaborate with internal stakeholders to exchange vital market information and insights.

LOOKING FOR SOMEONE WITH

• Education: Bachelor's degree or higher.

• Experience: Substantial experience in price assessment of chemical commodities; additional experience in metals basket will be preferred.

- Leadership: Proven leadership and management experience, including managing a team of analysts
- Analytical Skills: Strong analytical and data analysis skills, with expertise in fundamentals analysis and report-writing.
- Communication: Ability to communicate complex topics clearly and concisely to diverse audiences.
- Networking: Demonstrated ability to build and maintain a network of industry contacts.
- Languages: Business-level English is required; proficiency in Spanish or Portuguese is a plus.

• Contacts: The supply chain (brokers, traders, suppliers), Networking to build a strong industry reputation Collaborate with crossfunctional teams and internal stakeholders