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<b>JOB TITLE:</b>	Consulting Manager	<b>EXPERIENCE:</b>	3-5 Years
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<b>Department/Group:</b>	Consulting	<b>Location:</b>	On Site Noida
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## ROLE AND RESPONSIBILITIES

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- Lead and mentor a team of analysts, providing guidance and support in their professional development.
- Develop, monitor, and manage the talent's entire appraisal cycle, ensuring individual and team goals are met.
- Take regular client calls for international clients , understanding their project requirements, presenting findings, and gathering feedback to enhance project outcomes.
- Maintain strong client relationships by consistently delivering quality research on a timely basis.
- Collaborate effectively, both independently and within a team of analysts, on various market intelligence projects.
- Utilize primary and secondary research skills for tasks such as due diligence, company profiling, executive profiling, sales and leasing comps analysis, location analysis, asset mapping, and competitor benchmarking.
- Participate in market, industry, and business research projects, including market assessment and sizing, competition analysis and benchmarking, and industry/sector analysis.
- Develop research proposals and engage with stakeholders to address their business challenges using a consultative and framework-based approach.
- Demonstrate expertise in using MS Office tools, particularly PowerPoint and Excel, to create impactful reports and presentations.

## LOOKING FOR SOMEONE WITH

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- Bachelor's degree in a relevant field; advanced degree preferred.
- Proven experience in leading a team of analysts.
- Strong expertise in market research methodologies and techniques.
- Exceptional communication and client interaction skills.
- Ability to work independently and collaboratively in a dynamic environment.
- Proficiency in MS Office tools, particularly PowerPoint and Excel.
- Strong organizational and time management skills.